

TDH EXHIBITIONS LTD.

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27th February 2018

To: Dr. Ben. L. B. Chiou
President, CEI, Taiwan

OFFICIAL INVITATION

Dear Dr Chiou

Following on from our recent correspondence with Marco Sung, I confirm that we would like to officially invite you and your colleagues to attend Rail Solutions Asia 2018.

As you may be aware, Rail Solutions Asia is regarded by many as Asia's premier railway event and it will be held at the Kuala Lumpur Convention Centre in Malaysia from 02-04 May 2018.

Mr Sung has attended the event on many occasions and I am confident that he is able to give you an impartial and positive appraisal of the event.

Mr Sung has proposed a conference paper for this year's event and I confirm that this paper will be included in a conference session dedicated to High Speed Rail on the morning of Thursday 3rd May.

We would very much like to encourage your members and colleagues to attend the event, but we understand that Taiwan is some distance from Kuala Lumpur and that the cost of travel is more than from other countries closer to Malaysia.

We are therefore prepared to offer a 35% discount on all delegate places booked through the CEI. This would give a net price of GBP 525 – 35% = GBP 341.25. We trust that this saving of GBP 183.75 may help to offset the travel costs.

Given that this is a special circumstance, we would ask you to be discreet in how this discount is publicised and we certainly would not want it to be offered to anyone based in Malaysia or neighbouring countries.

We very much hope that you and your colleagues will attend the event and we look forward to hearing from you in the near future

Yours sincerely

Mary Johnston

Mary Johnston
AROA Development Manager